



Experts in strategic medical management solutions

RGA's ROSE Consulting Group fills a critical need in meeting the challenges of today's dynamic healthcare environment. Our consultants offer an array of industry-leading services and resources to manage complex claims, enhance operational efficiency, and improve patient care.

ROSE was the first medical management consulting program in the reinsurance industry, and the program's longevity is a testament to its effectiveness. Value comes from experience, and at ROSE we continually innovate first-in-market solutions that mitigate our clients' exposure to costly claims. By applying our expertise and market insights, we have helped our clients successfully navigate the numerous medical advances and healthcare industry changes that have impacted their business and the health of their insureds for nearly 40 years.

AVERAGE ANNUAL OUTCOMES OVER THE LAST 10 YEARS:

More than
\$16 million
in total client savings

\$201,800
in average savings per
client participating in
the program

\$6.32 : 1
ROSEBUD ROI

1,250
continuing education
credits granted

More than **\$379 million in client savings** since 1984

ROSE Medical Risk Consultants have both the clinical expertise and the depth of healthcare business experience to provide proven, targeted solutions that have a significant impact on the bottom line.

The ROSE program consists of four key areas that reflect our multidisciplinary approach to optimizing financial and clinical results:

- Medical Management
- ROSEBUD[®] Perinatal and Neonatal Services
- Cost Containment
- ROSE University

Medical Management

ROSE Medical Risk Consultants are seasoned managed care professionals who partner with you to develop strategies to manage catastrophic and other high-cost claims. We provide case management consulting for clinically complex patients, comprehensive reviews of clients' medical management operations, and access to practicing physician specialists for individual case reviews and other program-related inquiries.

ROSEBUD

ROSEBUD is an NCQA-accredited case management program. Since 1985, ROSEBUD's expert perinatal and neonatal nurse consultants have helped clients reduce the costs associated with high-risk pregnancies and infants through dedicated case management. From general screening for all pregnant women to shortening NICU stays for infants with complex needs, ROSEBUD promotes the best interests of the patient and the health organization. Upon referral from the health organization, a ROSEBUD RN works directly with the plan member to support the provider's plan of care, and to educate her on achieving a healthy pregnancy and the care issues related to premature or ill infants. Our consultation services include staff training on perinatal and neonatal assessment and management, incorporation of national guidelines into internal policies and procedures, and NICU levels of care assessment.

Cost Containment

ROSE has the extensive relationships, resources and knowledge to match each health organization's unique claim challenge with a qualified vendor to maximize savings. With ROSE, clients gain access to transplant and other specialty networks, specialty pharmacy solutions, and air ambulance network and negotiations. ROSE also offers medical bill audit and negotiation services to uncover any inaccurate or inappropriate charges. Clients can utilize these resources at various points in the claim process, and at competitive rates.

ROSE University

One of the most effective ways to manage costs while ensuring members receive the care they need is to educate and empower our clients' staff. ROSE has developed a robust curriculum of complimentary educational opportunities. These resources are essential to helping clients stay abreast of healthcare trends, control risk and improve patient outcomes. Clients can learn from experts through the ROSE Conference, bimonthly webinars, case management guides on frequently encountered complex medical conditions, market research surveys and other publications exclusively for ROSE clients.

Nursing and case management credits are available through the conference, webinars and ROSEBUD training.