

Highly skilled traditional underwriters have an opportunity to take a far more strategic role — but only when freed from crushing caseloads.



Have you considered how you will prepare your business?



**4/10**

Senior insurance executives identify growing skills gap as strategic challenge<sup>1</sup>

**~4%**

Senior insurance executives will increase reskilling or training investment in the next three years<sup>2</sup>



**50%**

Number of active underwriters over age 50<sup>3</sup>



**1/4**

Life underwriters set to reach retirement age within just five years<sup>4</sup>



**400,000**

Estimated open positions across the entire insurance industry due to insurance industry retirements<sup>5</sup>



1. 2018 Accenture survey
2. Life Underwriter Census
3. 2018 Academy of Life Underwriting (ALU)
4. Jacobson Group
5. Talent gap in insurance: How to adapt to senior staff retiring / the U.S. Bureau of Labor Statistics

To continue the conversation about staffing solutions for your business, contact Lars Haaland, VP of Fac Exclusives at RGA at [lhaaland@rgare.com](mailto:lhaaland@rgare.com) or 636.736.5930.